



SelectGlobal, LLC

Newsletter | August 2025

Welcome!

You are receiving this newsletter because you have either expressed an interest in SelectGlobal, LLC or are already working with SelectGlobal, LLC.



Reflections and Connections:

The road ahead...

This month, as clarity emerges from the OBBBA, our clients have asked us to focus on market entry strategies, preliminary site selections, and strategic pivots. Alongside deep research for our next long-form blog post, we've been out attending Chicago-area networking events, reconnecting with longtime friends and colleagues.

As summer winds down, travel and networking are ramping up. Conversations are likely to revolve around:

- AI—its impact on data centers and the labor market
- Electrons—electricity prices and availability
- Molecules that generate electrons
- Tariffs and supply chains
- FEOC and broader geoeconomics

If the past eight months felt like a marathon, the next four months are going to feel like a sprint.

Warmly,

Michael Edgar,

Founder and CEO, SelectGlobal, LLC

PS: At SelectGlobal, we translate complexity into clear action. Want to understand how this summer's shifts affect your goals? Let's connect—and find your next move.

Upcoming Events

ITAGC / U.S.-Mexico Chamber of Commerce
Free Trade Agreements for the C-Suite
August 20, 2025
11:45 a.m. – 2:00 p.m.
Rosemont, IL



Special luncheon program & training session sponsored by the International Trade Association of Greater Chicago with the U.S.-Mexico Chamber of Commerce, Mid-America Chapter. Presentation by **Arthur C. O'Meara IV**, Principal, O'Meara & Associates. With the proper understanding and use of free trade agreements, an organization can increase sales, lower landed cost of purchases, and lower the landed cost of its sold goods, all without lowering profit. This program will highlight the US-Mexico-Agreement, the most complex of the US' free trade agreements, with the intention of developing an understanding of free trade agreements in general and how they can be exploited to build business health. International and domestic purchases and sales will be discussed, as well as "origination" versus "country of origin" and how each concept is addressed in free trade agreements. The participants will go through a specific exercise in origination.

**August 20, 2025 11:45 a.m. – 2:00 p.m.,
Carlucci Rosemont, 6111 North River Road, Rosemont, IL.**

ITA/GC Members - \$100; Non-members - \$200

For information registration, please see:

<https://www.eventbrite.com/e/free-trade-agreements-for-the-c-suite-tickets-1537537850099>



CGCCC / ITAGC
Heartland Connect for Trade & Investment
August 26, 2025
11:45 a.m. – 2:00 p.m.
Chicago, IL



AUGUST 25, 2025
CHICAGO, ILLINOIS, USA


农业
AGRICULTURE ROUNDTABLE


食品
FOOD ROUNDTABLE


健康
HEALTH ROUNDTABLE

Heartland Connect
腹地商贸通
for Trade & Investment
商贸交流会
心相通·志相合·力相聚

Heartland Connect for Trade & Investment is an exclusive gathering specifically designed for local and business leaders from both the U.S. and China to **explore new partnerships and opportunities in the Heartland Region** through three industry roundtables around agriculture, food, and health.

Event, sponsored by the U.S Heartland China Association in partnership with the **Chinese General Chamber of Commerce Chicago** and with support from

the **International Trade Association of Greater Chicago** and many other U.S. & Chinese partners. This premier bilateral event brings together government officials, industry executives, agricultural innovators, healthcare leaders, and food sector professionals from multiple Chinese provinces and many different states to foster meaningful dialogue and create actionable collaborations. Building on the success of the annual U.S.-China Agriculture Roundtable, first launched in 2021, this expanded format now encompasses three critical industry sectors that define the economic backbone of America's Heartland: Agriculture, Food, and Health. It is designed for local and business leaders from the U.S. and China to explore new partnerships and opportunities in the Heartland Region.

**August 26, 2025 9:00 a.m. – 5:00 p.m.,
Union League Club of Chicago, 65 West Jackson Boulevard,
Chicago, IL**

FEE - \$400

For information registration, please see:

<https://tinyurl.com/mtayzthe>



**Organization of Women in
International Trade Chicago / ITAGC
Culture and Conversation**

August 27, 2025

5:00 p.m. – 7:00 p.m.

Chicago, IL



Networking event celebrating diversity in trade, culture, and community sponsored by the **Organization of Women in International Trade Chicago Midwest** with support from the **International Trade Association of Greater Chicago** and the **Consulate General of Canada, Chicago**.

**August 27, 2025 5:00 p.m. – 7:00 p.m.,
Time Out Market Chicago, 916 West Fulton Market
Chicago, IL**

Fee: \$35 at the door.

For information registration, please see:

<https://www.eventbrite.com/e/cultures-and-conversation-tickets-1543015584149>.



**RE +
September 8-11, 2025
Las Vegas, NV**

The graphic features a vibrant orange and yellow background with a large white 'RE+' logo on the left. Below the logo, it says 'SEPTEMBER 8-11, 2025 LAS VEGAS, NV'. On the right, there is a circular portrait of Michael Edgar, NCARB, with the text 'I'M ATTENDING RE+ 25' above it and a 'JOIN ME' button below. At the bottom left, it says 'POWERED BY SEIA Solar Energy Industries Association' and 'Smart Electric Power Alliance'.

Get ready for RE+ 2025, the ultimate clean energy event lighting up Las Vegas from September 8-11! Join 40,000+ energy professionals at the Venetian Convention Center & Caesars Forum for four electrifying days of innovation, networking, and discovery. Explore 1,300+ exhibitors, cutting-edge tech, and hundreds of education sessions spanning solar, storage, EVs, hydrogen, and more. Don't miss your chance to connect, learn, and shape the future of energy at North America's largest industry gathering!

Let us know if you are attending.
It would be great to connect.



ITAGC

**The State of U.S. – China Relations 2032 – 2036:
A Strategic View Forward for Immediate
Tactical Success Now**

September 9, 2025

11:45 a.m. – 2:00 p.m.

Rosemont, IL



The
International
Trade Association
of Greater Chicago

Special Luncheon and Executive Briefing sponsored by the International Trade Association of Greater Chicago. Presentation by **Michael Sacharski**, Founder and Managing Director, Pacific Enterprise Capital International, who looks ahead to anticipate where the current bi-lateral relationship will “land” in the years 2032 – 2036 with a new set of outcomes for American business executives to manage. His presentation is more than a strategic look ahead. It becomes an on-the-spot practicum addressing near-term tactical executive decision-making over the 24-quarter run-up, starting 2026, to 2032. Emphasis will be on retention and development of a company’s value proposition, and the implication management decisions will have on pro forma financial planning. His presentation will provide attendees with next day tools to begin the journey to 2032 - 2036.

September 9, 2025 11:45 a.m. – 2:00 p.m.,

Carlucci Rosemont, 6111 North River Road, Rosemont, IL.

ITA/GC Members - \$60; Non-members - \$85

For information registration, please see:

<https://www.eventbrite.com/e/the-state-of-us-china-relations-2032-2036-a-strategic-view-forward-tickets-1534027540669>.

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Business Facilities LiveXchange, Fall Forum

November 9-11, 2025



LiveXchange Fall Forum offers a powerful platform for economic developers to connect directly with corporate decision-makers who are actively exploring expansion or relocation opportunities. Through a series of pre-scheduled, one-on-one meetings, you'll have the chance to showcase the unique advantages of your location and provide tailored solutions that align with their growth plans. Beyond the meetings, you'll engage with top site consultants and business leaders through curated networking events—building meaningful relationships that drive real economic impact.

[For more information on LiveXchange click here](#)



SelectGlobal FDI Blog

Your go-to resource for U.S. market expansion



SelectGlobal's FDI Blog is your go-to resource for U.S. market expansion. Designed for businesses launching or growing in the U.S., this series delivers actionable guidance on foreign direct investment, helping you overcome barriers and seize opportunities.

Visit our [SelectGlobal Blog Site](#) for the latest updates.



Why SelectGlobal?



Why SelectGlobal?

SelectGlobal, LLC is a strategic **international development solutions provider specializing in reliable market entry pathways for mid-sized companies (\$50-500M revenue)**. We transform global expansion from complex challenges into systematic growth strategies through our extensive network of business, government, and investor relationships. Working with 65+ international trade representatives, we connect foreign businesses with investment-ready communities, facilitate foreign direct investment opportunities, and provide end-to-end guidance for sustainable international growth that benefits both companies and local economies.

Ready to begin your global expansion journey? Visit selectglobal.net to explore our approach, or schedule a consultation with our team to discuss your vision for international growth.

Visit the SelectGlobal, LLC website to learn more

If you were forwarded this newsletter from a friend and would like to formally opt-in to SelectGlobal, LLC, and be part of the process of bringing together businesses, municipalities, and capital to assemble new ventures, projects, and foreign direct investment to help rebuild and redevelop communities, please join us!

opt in!

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