



SelectGlobal, LLC

Newsletter | March 2025

Welcome!

You are receiving this newsletter because you have either expressed an interest in SelectGlobal, LLC or are already working with SelectGlobal, LLC.



Reflections and Connections:

What a month!

In addition to working on a mega greenfield FDI project, we still have been working with various EDOs and attending different events throughout the country. Early this month, we attended the **United States-Mexico Chamber of Commerce**, “Tariffs & U.S.-Mexico Trade Dynamics” Roundtable Breakfast. “Chatham House Rules” were invoked and allowed us all to speak freely. Key takeaways: Fortress North America is still in play and the more the USMCA Countries align their China Policy with the U.S.’s policy the more favorable trade terms will be offered.

Later in the month, I was fortunate to attend the **Business Facilities LiveXchange Event** held in New Orleans, LA. For Site Selectors and other delegates, the event is now four days long. The group is held to about 70-80 people allowing more time to network one on one with EDOs and the delegates. The key takeaways: If you’ve got power and the ability to get vertical fast, you are doing great. If you do not have a business-friendly environment or let projects languish in permitting hell, you will be passed over. As it relates to tariffs, border areas with solid industrial parks are filling up quickly with Mexican companies building just north of the border as hedge.

Next month is SelectUSA 2025. For State level EDOs it is their Superbowl. For international trade commissioners, it is a great way to bring a delegation to see the U.S. Capital and make initial inroads into site discovery. We hope to see you there!

Michael Edgar,
Founder and CEO, SelectGlobal, LLC

Upcoming Events

Department of Commerce

May 11-14, 2025

SelectUSA, 2025

The SelectUSA Investment Summit is the highest profile event in the United States to facilitate business investment by connecting thousands of investors, companies, economic development organizations (EDOs), and industry experts to make deals happen.



[For information registration, please click here:](#)



ITAGC Event

April 23, 2025

**Strategies for Success in a Rapidly Changing
International Trade Environment**

Presentation by:

International Trade Association of Greater Chicago

with the Illinois District Export Council and the U.S. Commercial Service Chicago.



The International Trade Association of Greater Chicago

Presentations by **Louise M. Kern**, President, GloBIS and **Monica Toporkiewicz**, Senior International Trade Specialist, U.S. Commercial Service Chicago. This program will share practical tips and strategies for conducting comprehensive due diligence, helping businesses quickly and efficiently screen prospective partners worldwide and focus on the most promising opportunities. It will also provide an overview of U.S. Commercial Service programs and services, offering valuable insights into the support and resources available to businesses looking to expand globally. Discover how the right tools, resources, and partnerships can empower you to confidently navigate the complexities of international trade, enabling you to close winning deals with greater speed and success.

11:45 a.m. - 2:00 p.m.

Carlucci Rosemont,

6111 North River Road, Rosemont, IL.

ITA/GC Members - \$55; Non-members - \$75.

[For information Registration, please click here:](#)

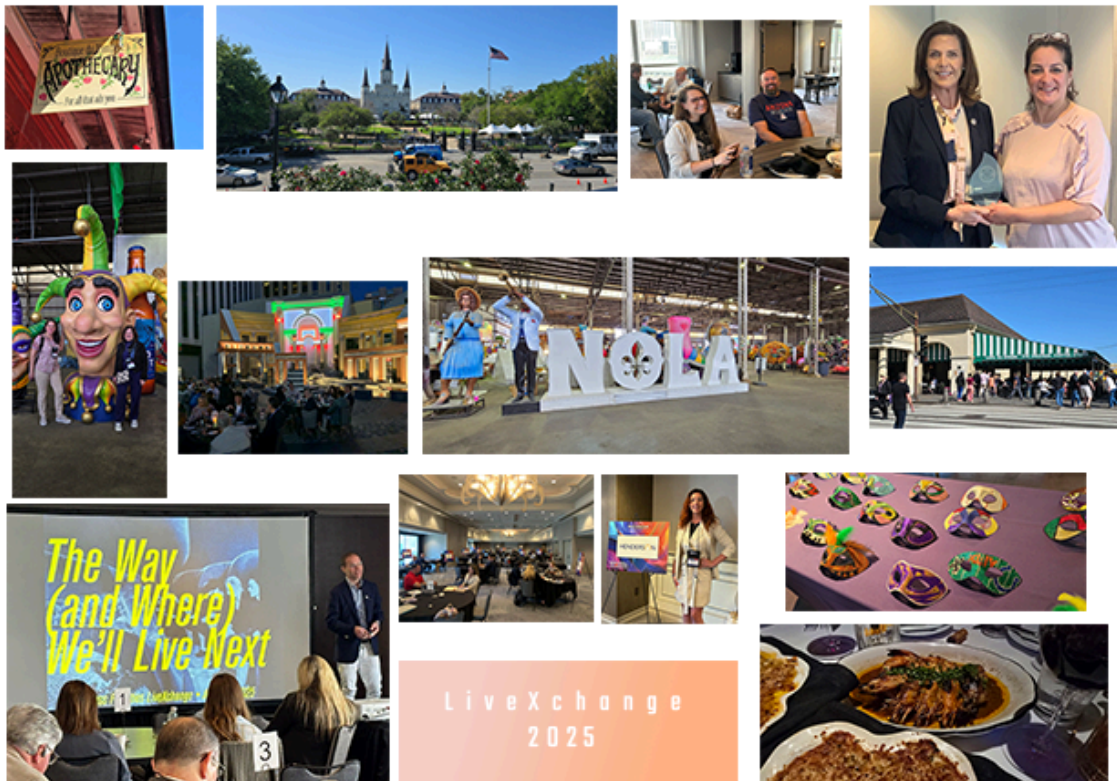


Event Recaps

Business Facilities Event

April 9-11, 2025

LiveXchange



Business Facilities LiveXchange Event held in New Orleans, LA.

Probably one of the best events we attend all year. This year the host city New Orleans, and the host state, Louisiana, outdid themselves with providing hospitality and access to state and local EDOs. In addition to one-on-one meetings with EDOs and networking with other site selection and incentive professionals, there were plenty of activities, tours and educational sessions to fill up the trip. The Fall Forum will be held in November, 2025. Click below to learn more. **Business Facilities LiveXchange Fall Forum.**

[For more information on LiveXchange click here](#)



Announcements

FDI Blog Chain Series Update by SelectGlobal, LLC



In 2024, we introduced SelectGlobal's FDI Chain Blog Series, titled “How to Invest Locally and Internationally: Your FDI Roadmap - The Ultimate Guide to Investing in the USA.” This comprehensive series aims to provide invaluable insights and guidance on navigating the complexities of foreign direct investment, both within the United States and globally. Whether you are a seasoned investor or just starting out, this series promises to equip you with the knowledge you need to make informed investment decisions.

To get the complete list of this blog series, check this out: [FDI Chain Blog Series Table of Contents](#).

Stay tuned for more informative topics in our FDI Series!

Visit our [SelectGlobal Blog Site](#) for the latest updates.



Why SelectGlobal?



Why SelectGlobal?

SelectGlobal transforms how mid-sized companies expand globally by creating meaningful connections between businesses and communities. We mitigate the complexity of international expansion by managing everything from market entry to community integration while building lasting partnerships that benefit both our clients and local economies. Our extensive network of business and government relationships, combined with deep cross-sector expertise, drives your expansion toward sustainable growth and positive community impact.

Ready to begin your global expansion journey? Visit selectglobal.net to explore our approach, or schedule a consultation with our team to discuss your vision for international growth.

Visit the SelectGlobal, LLC website to learn more

If you were forwarded this newsletter from a friend and would like to formally opt-in to SelectGlobal, LLC, and be part of the process of bringing together businesses, municipalities, and capital to assemble new ventures, projects, and foreign direct investment to help rebuild and redevelop communities, please join us!

opt in!

Follow Us On

[Facebook](#) [LinkedIn](#)

You are receiving this email as you signed up for our newsletters.

Want to change how you receive these emails?

You can [Unsubscribe](#) or [Update your preferences](#)

