



SelectGlobal, LLC

Newsletter | June 2024

Welcome!

You are receiving this newsletter because you have either expressed an interest in SelectGlobal, LLC or are already working with SelectGlobal, LLC.

SelectGlobal, LLC Recent Activity:



June 13, 2024

Driving Global Growth: Insights from SelectGlobal's Recent Strategic Meetings

Welcome to the latest edition of the SelectGlobal newsletter! In this issue, we delve into exciting developments in international business, from strategic meetings shaping future collaborations to the launch of innovative ventures driving sustainable growth. Join us as we explore groundbreaking initiatives and pivotal discussions that are reshaping the global economic landscape.

Thank you for being a SelectGlobal supporter. Enjoy our June 2024 updates!

Project Updates

Michael Edgar's meeting with the Malaysian Trade Office

Michael Edgar recently met with representatives from Malaysia's Trade Office and Anderson Global (the next iteration of Andersen Consulting) to explore new partnerships and opportunities.

The trip was to discuss opportunities in Malaysia by U.S. investors as well as opportunities for Malaysian companies to expand to the United States. A long discussion of renewable energy components and solar investments took place.

As part of the discussion, all were encouraged to help develop a familiarization tour with the local international trade office that covers Texas to learn more about the Texas America Center (TAC) in Texarkana, Texas. The proposed familiarization trip aims to showcase TAC's state-of-the-art facilities, infrastructure, and business-friendly atmosphere, catering to foreign firms seeking to establish or expand operations in the United States. By visiting the TAC site firsthand, local firms can gain a comprehensive understanding of the numerous benefits and incentives available to them. During the discussion, Michael Edgar emphasized TAC's strategic position, world-class amenities, and supportive ecosystem, which encourages development and success for enterprises in a variety of industries.

The Malaysian Trade Office officials showed a strong desire to learn more about the prospects available at TAC and how Malaysian firms might enter the thriving Texas market.

Both sides discussed the logistics in organizing the familiarization visit, which would include a complete itinerary highlighting TAC's industrial facilities, transportation networks, workforce development programs, and the overall business climate in the region.

SelectGlobal Presents to Landmark Luxembourg Delegation

Start Up Luxembourg Internationalization Bootcamp: US Edition Wrap-Up



On June 12, 2024, Michael Edgar presented prepared remarks to a delegation of six startups from Luxembourg as part of Internationalization Bootcamp: US Edition, powered by gener8tor.

The overview provided information companies should consider when entering the U.S. market such as location, corporate and personal tax, and local

incentives. A focus on holistic development was discussed as well as stressing that sometimes a "best fit" community is not the one that offers the largest financial incentives. Lastly, the presentation was tailored to include the Bio Science Incubator, [Helix 51](#), located in North Chicago, Illinois.

About the Internationalization Bootcamp:

The Internationalization Bootcamp: US Edition, a collaborative effort by the Ministry of the Economy, Luxinnovation, Startup Luxembourg, and powered by gener8tor, is ongoing. This transformative program aims to propel the growth and success of Luxembourg startups in the global market. Guiding five selected startups through key U.S. innovation hubs in Chicago, Milwaukee, and San Francisco, the bootcamp provides personalized coaching, workshops on essential business practices, and networking opportunities with industry experts.

Eligibility Criteria:

1. Based in Luxembourg: Startups were required to be based in Luxembourg.
2. Commitment: The program demanded a two-week, full-time commitment.
3. Ready to Grow: Companies at various stages, from contemplating the U.S. market to seeking expansion opportunities, participated in the bootcamp.

Program Highlights:

From June 10 - June 20, 2024, the selected startups engaged in:

- Team & Cohort Meetings: Benefited from individualized coaching and mentorship.
- Workshops: Focused on international expansion and scaling strategies.
- Mentor, Investor, and Customer Meetings: Networked with stakeholders from U.S. and Luxembourg ecosystems.
- Follow-Up Support: Provided to each startup as they continue to scale and explore international opportunities.

Meet the Selected Startups:

MDsim develops SPINEsim, a Software as a Medical Device (SaMD) designed to assist spine surgeons and medical device manufacturers in developing,

planning, and executing optimal spine surgeries.

NIUM provides a cutting-edge platform for modeling gastrointestinal metabolism with diverse applications.

Arcspectra develops proprietary Augmented Reality (AR) glasses and software for medical applications in oncology, general, and orthopedic surgery.

RespectUs leads the industry in export control solutions. Its online platform, validated by the European Space Agency (ESA), delivers an intuitive, multilingual experience.

AI Planet provides enterprises with a robust full-stack GenAI platform for building and deploying large language models, LLM applications, and autonomous agents.

Circu Li-ion has revolutionized the battery value chain by automating and scaling battery disassembly in conjunction with cell diagnostics for more economical and ecological recycling.

The Internationalization Bootcamp has equipped these startups with the skills, resources, and connections necessary for their global journey. Stay tuned for more success stories from these incredible Luxembourg startups.

For more details, please check this link:

<https://www.gener8tor.com/gbeta/luxembourg>

SelectGlobal CEO Explores Philippine Real Estate Opportunities



Our CEO enjoyed meeting with Leo S. Sorita, Lease Director of the Office Building Division, and JP Balboa, Vice President of Leasing at Robinsons Land Corporation last month. This strategic dialogue was orchestrated to explore the potential for bilateral investment in the rapidly expanding Philippine real estate industry.

Edgar discussed SelectGlobal's proficiency in customizing geographic approaches for FDI (foreign direct investment) solutions at the discussion. Balboa and Sorita offered insightful analyses of the characteristics of the Philippine market, emphasizing the possibility of profitable collaborations.

"We are excited to explore the possibilities of attracting global investors to the Philippines," stated Edgar. "Robinsons Land Corporation's extensive portfolio and market knowledge make them an ideal partner in this endeavor."

A wide range of subjects were discussed, such as legal frameworks, investment incentives, and the best places to locate real estate for foreign businesses looking to expand into the Philippines.

By holding this forum, new opportunities for international investment and regional economic expansion will be unlocked. The combination of SelectGlobal's worldwide reach and Robinsons Land Corporation's local knowledge should provide a strong foundation for prosperous FDI endeavors.

If you or your organization would like to explore collaboration opportunities, please reach out to us!

Upcoming Events and Conferences



SiteLink Forum

Don't Miss the Sitelink Forum in Scenic Cheyenne, WY - July 16-18, 2024

Experience the Rugged Beauty of Cheyenne at the SiteLink Forum

Meet the Speakers



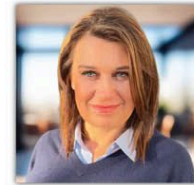
Alicia Janesko-Hutchings
Manager for Site Selection & Incentives
Cresa, Dallas, TX



Jeff Pappas
Senior Managing Director
Newmark, Dallas, TX



Jeffrey Garza Walker
Executive Vice President
NAI, Phoenix, AZ



Jenny Massey
Director of Site Selection & Incentives
Sikich, Indianapolis, IN



Joe Gaines
Site Selector Analyst
Goldstone Consulting Group, Moberly, MO



Philip Marschall
Site Selection Consultant
Evergreen Advisors, Washington D.C.



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Webster Global Site Selectors, Phoenix, AZ

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This summer, the annual SiteLink Forum will take place in Wyoming. Seven (7) Site selectors will provide insight to EDOs from across the country, as well as state, regional, and local service providers such as railroads, utility companies, a&e firms, and construction firms in economic development, who will gather in Cheyenne, Wyoming, from July 16-18, 2024, for a three-day program of networking, education, and exploration of this well-known western region. This forum has a maximum of 70 attendees.

Highlights of the Forum

Leading 7 site selection experts will offer their knowledge of current trends, industry best practices, and insights to bolster your economic development plans as part of this year's speaker program. Present speakers will include:

- Paige Webster, President/Site Selection Consultant at Webster Global Site Selectors
- Jeff Pappas, Senior Managing Director at Newmark
- Jenny Massey, Director of Site Selection & Incentives at Sikich
- Jeffrey Garza Walker, Executive VP at NAI
- Joe Gaines, Site Selector Analyst at Goldstone Consulting Group
- Alicia Janesko-Hutchings, Manager for Site Selection & Incentives at Cresa
- Philip Marschall, Site Selection Consultant at Evergreen Advisors

Don't pass up this chance to network with peers, learn insightful information from prominent figures in the field, and take in Cheyenne's unmatched beauty.

Make sure to reserve your position at:

<https://sitelinkforum.com/events/cheyenne-wyoming-usa/> as registration expires on July 2nd!



The
**International
Trade Association
of Greater Chicago**

**Be Sure to Attend this Executive Briefing organized by The International
Trade Association of Greater Chicago**

**Significant Modifications to China Tariffs: Risk-Reduction
Techniques**

You are cordially invited to a thought-provoking lunchtime presentation on negotiating the current Section 301 tariffs on imports from China by the International Trade Association of Greater Chicago. It's vital that businesses

comprehend their possibilities for mitigating these duties, as they are expected to persist for a minimum of an additional four years.



David G. Forgue, a prominent customs and trade lawyer and partner at Barnes, Richardson & Colburn LLP, will be our featured speaker and present an executive briefing.

The following topics that will be presented are:

- What are Section 301 duties and recent changes
- Effective strategies to mitigate or avoid these duties entirely
- Strategies that do not work for tariff mitigation

Event Details:

Date: Wednesday, June 26, 2024

Time:

11:45 am Registration & Cash Bar

12:00 pm Luncheon

12:45 pm Program with David Forgue

2:00 pm Adjourn

Location:

Carlucci Rosemont, 6111 N River Rd, Rosemont, IL

Cost:

ITA/GC Members & Sponsors \$55

Non-Members \$75

Reserve your spot today on Eventbrite: <https://www.eventbrite.com/e/risk-mitigation-tools-for-new-china-tariffs-tickets-916886982647>

We look forward to seeing you on June 26th for this timely executive briefing!

Stay Informed on Bi-lateral FDI and Global Business

New Blog Launched

Our team is thrilled to announce the opening of our new blog area on the company website! This portal will provide useful insights, analysis, and up-to-date information on bilateral foreign direct investment (FDI) and worldwide business trends.

Our debut blog entry "[SelectGlobal, LLC: A Legacy of Innovation and Growth](#)" shares our company's history, basic principles, and dedication to enabling cross-border investment possibilities. Moving ahead, the blog will include educational pieces written by our seasoned advisers and topic matter specialists. Stay tuned for fascinating information on economic trends, regulatory landscapes, rising markets, success stories, and practical guidance for businesses wishing to grow globally.

We welcome you to bookmark our blog and return frequently for new views on expanding your worldwide company potential. Please email jessica@selectglobal.net with any comments or content recommendations.

Visit this link for more details: <https://www.selectglobal.net/>

Why SelectGlobal



SelectGlobal, LLC provides foreign direct investment (FDI) solutions.

Our mission is to bring together all parties to assemble new ventures, projects, and foreign direct investment to help rebuild and redevelop communities. Our vertically integrated FDI platform helps businesses identify and take advantage of global market opportunities and helps local municipalities attract foreign direct investment.

Our team boasts a wealth of expertise spanning diverse industries, sectors, and regions, enabling us to offer strategic insights, guidance, and effective solutions to our clients. However, our true strength lies in our extensive business and government relationships, not only in the United States, but also across the globe.

Are you ready to unlock the potential of global markets? Let us help you identify global opportunities, enter new markets, and make a positive impact on local economies. Let's work together to build a brighter future for your business and the communities that you'll support.

Visit the [SelectGlobal, LLC website](#) to learn more

If you were forwarded this newsletter from a friend and would like to **formally opt in** to SelectGlobal, LLC and be a part of the process in bringing together businesses, municipalities, and capital to assemble new ventures, projects, and foreign direct investment to help rebuild and redevelop communities, join us!

opt in!

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