



# SelectGlobal, LLC

## Newsletter ---

Welcome!

You are receiving this newsletter because you have either expressed an interest in SelectGlobal, LLC, are already working with SelectGlobal, LLC or have worked with us in the past via SelectChicago.



If you would like to **formally opt in** to SelectGlobal, LLC and be a part of the process in bringing together businesses, municipalities, and capital to assemble new

ventures, projects, and foreign direct investment to help rebuild and redevelop communities, click below:

**opt in**

If you want to **opt out** of further newsletters and not be kept informed with SelectGlobal, LLC, please click below:

**opt out**

**With that out of the way, here we go!**



**SelectGlobal, LLC Recent Activity:**

In the last 30 days we have made connections with over 100 new companies looking to enter the USA as well 50 EDOs and 5 new international trade offices.

Highlights were the Cabo Verde Investment Forum, the **LiveXChange** event in Myrtle Beach South Carolina, and **SelectUSA 2023**. As a bonus, I got to meet **Matt DeCoursey** from Full Scale in person at the Philippine Economic Update.

We are looking at new joint ventures bringing together new cities, companies and trade professionals. As our projects come to fruition, we will be able to share more exciting details.



## Upcoming Events and Conferences:



May 20-23 **National Restaurant Show, in Chicago,**  
delegation meetings - Details TBA.

The logo consists of two white chevrons pointing to the right, followed by the text "NALB Forum" in a white, sans-serif font.

>>NALB Forum

**SAVE THE DATE!**

**NORTH AMERICAN  
LITHUANIAN  
BUSINESS FORUM**

**June 7-8, 2023**

The Union League of Chicago  
65 W Jackson Blvd, Chicago, IL 60604, United States

**Registration and more information coming soon:**  
<https://nalbforum.com/>

June 7-8, 2023 Michael Edgar, CEO of SelectGlobal, LLC will be speaking at the **North American Lithuanian Business Forum** at the Union League Club of Chicago. Over 30 Lithuanian Business are scheduled to attend, each looking for investment or expansion opportunities in the U.S.A.

Click here to learn more: <https://nalbforum.com>



June 12-14 **NEOCon**, in **Chicago**, delegation meetings - Details TBA.



## Event Recaps:



## **Cabo Verde Investment Forum:**



The Republic of Capo Verde is an island chain in the Atlantic Ocean consisting of 10 volcanic islands between 600 and 850 kilometers from the westernmost point of continental Africa. The Republic of Capo Verde gained independence from Portugal in

1975. It has a population of over 400,000 and has many opportunities for investment.

During the event we heard presentations from, H.E. Olavo Correia. Deputy Prime Minister of Cabo Verde, H.E. Jose Luis do Livramento, PhD. Ambassador to the United States, Jose Manuel Almada Dias, Ambassador to the United States and Harriet Hope Lewis, PhD. honorary consul to the State of Illinois.

For more information on Cabo Verde, please go to the Cabo Verde Trade and Invest website:

<https://cvtradeinvest.cv/>



## **Philippine Economic Update and Opportunities in the Healthcare Information Management Services:**



The program shared the good news about the Philippines, which is one of the fastest growing economies in Asia, and its capabilities in information technology business processing, particularly healthcare information management services.

More than eighty participants, most of whom were business executives and healthcare administrators, attended the forum.

ADEC Innovations CEO James Donovan, Full Scale CEO Matt DeCoursey, and Visaya KPO CEO Butch Valenzuela provided testimonials on how they benefited from the location advantages of the Philippines to grow their enterprises through a conducive business environment and a highly skilled, dedicated and customer focused workforce.

The forum also provided an opportunity for delegates from the Philippines to network with their counterparts in Chicago and explore new business opportunities.

### **Our Key takeaways:**

- . We learned about how Philippines have been addressing the nursing shortage in the USA through advanced training and credentialing.
- . That the Philippines should be a one trillion-dollar (\$1T) economy by 2032.



- How **Full Scale** went from 1 to 400 employees in Province of Cebu, Philippines.



## **LiveXchange - Myrtle Beach, South Carolina**



CEO Michael Edgar, met one on one with 13 EDOs and utilities discussing inbound projects in industrial solar, light assembly and manufacturing, as well as learning from each EDO what makes each of these areas special.

The well attended event was filled with guest lectures, social events, and curated introductions to compliment the individual meetings.

**Neil Eisenberg** and his team from **Business Facilities Magazine** put together a fantastic three-

day event that will serve as the catalyst for the next leg of SelectGlobal's growth.

## SelectUSA Investment Summit 2023:



SelectUSA Investment Summit in Washington D.C. is the biggest event of its kind in the U.S.A.

Over the eight years that SelectGlobal, LLC's CEO Michael Edgar has attended the conference, it has expanded from a small tradeshow and conference to include spin off events, collateral events, and side car events at other locations in and around Washington D.C.

This year there were over 4,900 attendees, 83 international markets, and 55 U.S. states and territories represented.

In addition to seeing existing business partners, colleagues and old friends Michael met with over 100 new companies across multiple sectors. He also met with 30 new EDOs from across the country to discuss as site opportunities for our current clients as well as the "**SelectGlobal Model.**"

If you are interested in learning more about the **SelectGlobal Model**, please give us a call!



## **General China Chamber of Commerce Annual Business Survey**

# Report Launch & CGCC 2023 SelectUSA Reception :



The **China Chamber of Commerce** Annual Business Survey Report Launch & CGCC 2023 SelectUSA Reception was held at Hilton Washington DC National Mall The Wharf in Washington, D.C.

To a capacity crowd, we learned about the ten-year trends of investment by Chinese Companies in the USA.

Some Highlights:

- Chinese Companies use 63% use greenfield or new entities to establish their corporate structure.
- Over 48% of Chinese companies investing in the U.S. are entirely privately owned and only 19% are Chinese Government Controlled.

- . Chinese Companies look to invest in the U.S. due to the he business-friendly environment, supply chain, infrastructure and workforce factors.
- . U.S. based Chinese Companies, like the rest of the domestic market, are having difficulty recruiting and maintaining talent.


The full report can be found here: ([CGCC's Annual Business Survey Report \(cgccusa.org\)](https://www.cgccusa.org/annual-business-survey-report))

A recording of the event can be found on [YouTube](#):



### **About SelectGlobal, LLC**

SelectGlobal, LLC is a one-stop, highly effective advisory firm which creates and implements bi-lateral foreign direct investment (FDI) solutions for investors, companies, and local units of government.

 **For Municipalities:** SelectGlobal, LLC takes on a directed consulting role in developing FDI strategies and offers a fractional FTE option for implementation within selected communities.



### **For International Trade Commissioners:**

SelectGlobal, LLC signs memorandum of understanding (MOU) with international trade offices focusing on joint development of specific sectors as well as provides select services in support of outreach and delegations.



### **For Foreign Businesses:** SelectGlobal, LLC

has developed a comprehensive and accessible "one stop" menu of services to offer guidance each step of the way from market discovery through soft landing and beyond. SelectGlobal, LLC has a full roster of professionals that can provide market research, legal, immigration, incentive, employment, tax, and site development needs.



### **For Global Investors:** SelectGlobal, LLC has

expanded our deal portfolio to include FDI projects throughout the world.



### **For Local Businesses:** SelectGlobal, LLC is

here to help you prepare for an outbound FDI mission

or to collaborate on expanding in the U.S. through a JV, merger or relocation.



Visit the SelectGlobal, LLC website to learn more



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